REPRESENTS SOUTHEASTERN VIRGINIA
The Hampton Roads Chamber is the premier advocacy organization for business in Southeastern Virginia. As the largest accredited business organization in the Commonwealth, representing businesses of all sizes, we are dedicated to serving our members and surrounding communities by working with business, education, and government leaders to ensure a positive business environment and improve the quality of life throughout the region.

Our members' business needs come first, and we will strive to meet those needs through our advocacy efforts. During the 2017 legislative session, the Chamber’s advocacy efforts at the state level will reflect the following core values: strengthening and diversifying our regional economy; enhancing our state’s “business friendly” climate; reducing over-regulation and taxation of business; enhancing education and workforce development; improving healthcare access and managing healthcare costs; investing in transportation infrastructure, and supporting energy and technology initiatives that protect and grow our Virginia-based military and federal assets. The Hampton Roads Chamber’s 2017 legislative agenda is produced by members of the Public Policy Advisors and business stakeholders and approved by the Chamber’s Board of Directors. This document outlines the Chamber’s positions on critical issues affecting our businesses and the business community.

We recognize the importance of providing a positive business climate and how it affects our future. With a flourishing, business friendly environment, more jobs will be created, putting more Virginians to work, improving our communities, and finally making Virginia a premier destination to do business. Strengthening the state’s ability to create, attract, retain, and grow jobs is the Chamber’s highest priority.

We look forward to working with our stakeholders, the General Assembly, and the McAuliffe administration to continue to help bring prosperity to the Hampton Roads region and the Commonwealth.

Sincerely,

Bryan K. Stephens
President & CEO
Tom Winborne is an Architect and CEO for Clark Nexsen. During his 40 years at Clark Nexsen, he has been a major influence in the firm’s growth from 35 architects and engineers in 1975 to its current 500 employees in 10 Mid-Atlantic offices. Tom is a 1975 graduate of Virginia Tech. Tom is a lifelong resident of Chesapeake, where he served on the Planning Commission for four years. He is a 2010 graduate of LEAD Hampton Roads and most recently served as its Chairman. Tom’s commitment to regionalism in Hampton Roads is evident by the boards he serves on, including the Hampton Roads Chamber, ODU Educational Foundation, Greater Norfolk Corporation, and the Branch Museum of Architecture and Design.

Sharon Fanto serves as Vice President for Cox Media. A proven innovative and strategic thinker driving bottom line growth, Fanto came to Cox Media in 2012 after serving for nine years as General Sales Manager of Cox Media Group’s (CMG) KICU TV36 in San Francisco, California. Fanto served at the executive level for Fox Sports Net and KTBC in Austin, Texas. Fanto holds a Bachelor’s of Science in Mass Communications and Advertising from Boston University and a MBA from the College of William & Mary. Fanto has served on several Boards of Directors including Bay Area STAR (Society of Television Advertising and Radio), the Heart Association 2017 Heart Ball, and the Virginia Cable Telecommunications Association. Fanto is the executive sponsor of the Cox Conserves Council, leading local environmental conservation efforts.

Martin Joseph is the President and CEO of 360IT PARTNERS, a regional provider of Information Technology products and services for Small and Medium Businesses. Martin is Past President of Entrepreneurs’ Organization Southeast Virginia, recipient of Inside Business Magazine’s Top 40 Under 40 and recipient of Entrepreneurial Excellence Awards. His company, 360 IT, won the Hampton Roads Chamber of Commerce Small Business of the Year in 2013 and he served as Master of Ceremonies for the event in 2015 and 2016. He serves on the Board of Directors for the Lions Medical Eye Bank and Hampton Roads Better Business Bureau, and is a member of Virginia Beach Vision.
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GOAL 1  Promote policies that improve Virginia’s business climate and economic competitiveness

POSITION SUMMARY  Support legislation that strengthens Virginia’s competitive standing in the global and national economy

SUPPORT

• Regional collaborative economic development initiatives that help to enhance and diversify Virginia’s economy

• Virginia and Regional Small Business Development Center

• Fiscal and tax policies that will attract new investments and future growth industries that will bring jobs to the region

• Initiatives that grow and support small business job creation

• Small business and entrepreneurial investments

• Reducing regulatory burdens for businesses

• Changes that will modernize Virginia’s tax structure

• Retention of the State’s historic tax credits

• Virginia’s Right to Work laws for private and public employees

• Abolishment of the BPOL tax

• Enhancing R&D Tax credits to include providing incentives to high paying employment generators

• Reducing the burden of litigation and lowering the statutory cap on punitive damages

• An Unemployment and Workers’ Compensation system that is efficient to all stakeholders

• International marketing for tourism and business relocation and expansion
• Efforts that promote sports and tourism
• Post Labor Day start to schools
• Initiatives and resources that enhance Virginia’s Ports
• Promotion of international trade in the Commonwealth
• Support maintaining local authority to regulate short term rental businesses and platforms such as AirBnB

IMPORTANCE TO THE BUSINESS COMMUNITY
The Hampton Roads Chamber takes an active role in advocacy for fair business taxes and tax incentives to encourage small, medium and large business growth, stimulate hiring and increase revenues that help bolster economic development. Economic development initiatives are an essential component of a healthy business environment. Without business and job growth, our valued quality of life will be negatively impacted. Legislative policies and actions that provide businesses with the tools and talent they need will help increase their competitiveness, and additionally, stimulate growth while continuing to attract new industries to our region. We encourage state-level efforts to ensure the Commonwealth and the region are in the most competitive position for future growth.
GOAL 2
Promote improvements to Virginia’s public education system to ensure a capable, productive, and sustainable workforce

POSITION SUMMARY
Support the Commonwealth’s K-12 public education and higher education systems to develop college-ready and career-ready citizens that strengthen Virginia’s workforce

SUPPORT
• Smarter investment of education dollars

• Continuation of efforts from the 2016 General Assembly session to provide increased state funding for K-12 public education to assist local school divisions with creating safe 21st century-learning facilities that keep pace with growth in enrollment and new technologies

• Full funding of early childhood education programs

• Proposals that assist in the attraction and retention of quality teachers

• Efforts to ensure that the Standards of Learning (SOL) align with the needs of the 21st century workforce

• Initiatives designed to prepare students for careers in STEM-H (science, technology, engineering, mathematics, and healthcare)

• Funding efforts to encourage on-line interactive and digital learning initiatives

• Public and Private sector workforce solutions that strengthen the linkage between the classroom and the workplace at all levels

• Strengthening vocational training opportunities, including apprenticeships starting at high school level
• Teaching entrepreneurship in schools statewide

• Industry certification and credential programs consistent with Virginia’s present and future workforce needs

• Public-private partnerships for early learning that ensure quality care for at-risk students in communities around the state

• Increased funding for Eastern Virginia Medical School

IMPORTANCE TO THE BUSINESS COMMUNITY
The Hampton Roads Chamber joined a broad coalition of public and private sector interests in 2016 to urge the legislature to increase K-12 funding for education. Investment in our education system must be of the highest quality for students to compete in today’s global economy. High performing K-12 public and secondary education systems drive economic development by growing existing businesses, attracting new employers, and ensuring the workforce to support them. Aligning our educational and publicly funded workforce development systems with business and industry demand is critical to our success and will enable Virginia to meet future workforce needs. While progress was made, investment in K-12 is not adequate to meet the business communities’ objectives in education.
GOAL 3
Advocate for enhancements to the Commonwealth's energy resources

POSITION SUMMARY
Enhance the Commonwealth’s energy resources to promote stable rates, economic development, energy independence and environmental protection

SUPPORT
• Atlantic Coast Pipeline Project
• Traditional and alternative energy investments in new sources of power generation (including but not limited to natural gas, coal, nuclear, biomass, solar, and wind) as long as all such new energy supply projects do not negatively impact the mission or training for the Department of Defense
• Development of clean energy supplies
• Efforts that increase power generation in Virginia to accommodate present demand and long-range growth
• Maintaining the Commonwealth’s moratorium on uranium mining
• Additional funding for flood control and water infrastructure projects
• Advancing the recommendations of the Joint Subcommittee on Coastal Flooding
• Dedicated funding source for the Virginia Shoreline Resiliency Fund

IMPORTANCE TO THE BUSINESS COMMUNITY
The Hampton Roads Chamber provides a voice and advocacy on behalf of the region's businesses for policies, laws and regulations that promote low-cost and reliable power supplies. The Chamber recognizes the necessity of affordable and dependable energy to promote economic development and growth. Our region is essentially "out of natural gas" and on several occasions large customers, including the military, have been asked to curtail usage on a short term basis. There is a critical need for additional natural gas infrastructure and supply. The Atlantic Coast Pipeline Project, for example, would improve gas supply for Mid-Atlantic markets, thereby promoting price stability and enhancing economic opportunity. The ACP would also create more than 2,200 permanent, full-time jobs in Virginia and North Carolina.
HEALTHCARE

GOAL 4
Encourage policies that help control health care costs, positively impact the health care delivery system, expand access, and improve quality care

POSITION SUMMARY
Support reasonable market-based efforts to make health care more affordable and manageable for Virginia’s business community that provides health insurance for employees

SUPPORT
• Policies that help businesses provide affordable coverage for employers and their employees
• Reasonable measures to manage healthcare costs
• Certificate of Need Program

IMPORTANCE TO THE BUSINESS COMMUNITY
The Hampton Roads Chamber seeks to inform and promote solutions that decrease costs, expand access, and increase the quality of healthcare for Virginia’s business community. Healthcare costs are rising much more rapidly than the cost of living. There are a variety of factors driving these costs on both an individual and collective basis.

The Certificate of Need Program (COPN) in Virginia, for example, should not be eliminated or substantially modified until the General Assembly can guarantee that doing so will not adversely impact access, quality, public safety or the cost of health care to Virginia’s businesses. Hospitals are required to provide care to every individual who seeks care in the emergency room, regardless of ability to pay. Government programs, such as Medicaid and Medicare, reimburse hospitals and physicians at rates far below the costs of treating their beneficiaries. Hospitals absorb many of those costs themselves, but a substantial portion is passed on to large and small businesses in the form of increased health insurance premiums for employees. The Certificate of Need Program is one of the single best ways to help keep rising healthcare costs in check, making sure there is a real, true need for a new hospital or expensive equipment before any money is spent. Any legislation to deregulate COPN must be coupled with policies to promote access to care, ensure provision of essential health services, fund graduate medical education, and maintain the fiscal stability of Virginia’s healthcare community.
GOAL 5
Shape policies that foster the creation of high technology-related jobs and a high technology economy

POSITION SUMMARY
Enhance policies that support innovation and job creation in the technology sector

SUPPORT
• Research of emerging technologies and their potential impact on Virginia’s economy

• Policies that encourage private sector investment leading to universal access to broadband communication through the use of all available technologies, including wired and wireless networks

• Business friendly legislation and tax incentives that stimulate innovative business concepts, foster competition, reduces barriers to entry and provide retention and growth for high-tech entrepreneurs and technology businesses

• Private sector partnerships with colleges and universities to increase commercialization

• The development of a cyber security infrastructure and workforce

IMPORTANCE TO THE BUSINESS COMMUNITY
Technology-based industries and businesses create tremendous growth and opportunity and are essential to competing in an interconnected world. The Hampton Roads Chamber supports policies that foster investment in the technology industry.
GOAL 6
Champion transportation and transit improvements to maximize job creation and investment

POSITION SUMMARY
Support a balanced investment in the Commonwealth’s transportation system that ensures the efficient and effective development of all modes of transportation infrastructure, reduces congestion, and enhances the mobility of goods

SUPPORT
• Strategic and expedited use of the new regional transportation revenues to address regional congestion and support current and future military assets
• A “floor” on the 2.1 percent regional gas tax
• Continued investment in maintenance and expansion of Virginia’s transportation infrastructure
• HRTPO and HRTAC long-range transportation plan
• Tier II EIS for passenger rail from Hampton Roads to Richmond and Trains 2 and 3 from Norfolk to Richmond
• An additional harbor crossing
• Viable and transparent public/private partnerships
• Port growth and development of multimodal systems
• Intercity and Higher speed rail
• Funding to expand Norfolk International Airport runways and facilities
• Improved multimodal facilities throughout the Virginia Port system to handle the anticipated increase in freight as a result of the Panama Canal expansion
• Using smarter project and service delivery methods to efficiently connect communities across the region with transit infrastructure and services
• Flexibility and diversity of funding sources and financing options, including new dedicated regional transit funding
• Pursuit of legislation to make whole the original intent of HB2313 by providing additional transportation funding to the Hampton Roads region

• General Assembly actions to more fully realize revenues to address transportation funding gaps

IMPORTANT TO THE BUSINESS COMMUNITY
Over 2,000 businesses which are members of the Hampton Roads Chamber believe transportation is a state-wide problem and should be dealt with on a state-wide basis. Sustainable long-term funding for transportation is vital for the Commonwealth of Virginia to remain competitive and sustain our significant military and federal presence.

MILITARY AND VETERANS AFFAIRS

GOAL 7  Encourage strategic initiatives that preserve and grow military and federal assets

POSITION SUMMARY  Supports efforts to protect and maintain area bases by mitigating the effects of potential Base Realignment and Closure (BRAC) and/or legislative actions anticipated in 2017

SUPPORT
• Veteran job transition

• Workforce development efforts for veterans, including recognition of military work history in obtaining civilian credentials

• Increased educational and workforce opportunities targeted to veterans and their families

• Marketing of military workforce to potential employees

• State funding to support the Hampton Roads Military Transition Center Initiative for our region's veterans

• Base Realignment and Closure (BRAC) related infrastructure investments/land acquisitions

IMPORTANT TO THE BUSINESS COMMUNITY
The Department of Defense (DoD) is a leading driver of our economy, serving as the region’s most significant industrial cluster and heavily influencing the region’s economic well-being. The business community stands behind our military personnel and the services and industries which support their activities.
Governor Terry McAuliffe
The Governor of the Commonwealth of Virginia serves as the chief executive of the Commonwealth of Virginia for a four-year term. The current holder of the office is Terry McAuliffe, who was sworn in on January 11, 2014.

The Administration

Chief of Staff // Paul Reagan
Serves as the senior aide to the Governor and is responsible for managing the day-to-day responsibilities of the McAuliffe administration, ensuring that operations, staff, and activities are functioning efficiently and effectively.

Deputy Chief of Staff // Suzette Denslow
Serves as the top aide to the Chief of Staff and is responsible for assisting in managing the day-to-day responsibilities of the Office of the Governor, ensuring that operations, staff, and activities are functioning efficiently and effectively.

Counsel to the Governor // Carlos Hopkins
 Provides oversight and guidance for legal matters occurring within the Office of the Governor.

Secretary of Administration // Nancy Rodrigues
Advances Governor McAuliffe’s vision of a Common Ground for Virginia through efficient and effective management of the people’s resources.

Secretary of Commerce and Trade // Todd Haymore
Oversees the economic, community, and workforce development of the Commonwealth. Each of the 13 Commerce and Trade Agencies actively contributes to Virginia’s economic health and high quality of life.

Secretary of Agriculture and Forestry // Basil I. Gooden
The voice of two of Virginia’s largest industries: Agriculture and Forestry. The combined industries provide more than 400,000 jobs in the Commonwealth.

Secretary of the Commonwealth // Kelly Thomasson
Assists the Governor in his appointments to boards and commissions; manages extraditions, clemency petitions, restoration of voting rights, and countless other certifications and filings of the Commonwealth.

Secretary of Education // Dietra Trent
Provides guidance and support to the Virginia Department of Education, the Virginia Community College System, and the State Council of Higher Education for Virginia, as well as Virginia’s public and private higher education and research centers.

Secretary of Finance // Ric Brown
Provides guidance to the four key agencies within the Finance Secretariat. These agencies handle all the financial transactions of the Commonwealth — from collecting taxes, to paying bills, to distributing aid to localities.
Secretary of Health and Human Resources // William A. Hazel Jr.
Oversees twelve state agencies which provide often-vital services to Virginians including: individuals with disabilities, the aging community, low-income working families, children, and caregivers.

Secretary of Natural Resources // Molly Joseph Ward
Advises the Governor on Virginia's natural resources and works to advance the Governor’s top environmental priorities. The Secretary oversees six agencies that protect and restore the Commonwealth's natural and historic resources.

Secretary of Public Safety and Homeland Security // Brian Moran
Enhances the quality of Virginia's citizens, visitors and businesses of the Commonwealth through public awareness, education, training, emergency response, disaster preparedness, prevention, policy development, enforcement, response, recovery and reentry.

Secretary of Technology // Karen Jackson
Responsible for the efficient and effective use of information technology to simplify government operations, advance technology applications to improve public services, and drive the innovation economy through the Commonwealth's leadership.

Secretary of Transportation // Aubrey L. Layne, Jr
Ensures our Commonwealth has a safe and efficient transportation system to support and improve every Virginian's quality of life.

Secretary of Veterans and Defense Affairs // John Harvey
Distinguishes and elevates issues and opportunities for our veterans in the Commonwealth of Virginia. Leads the Governor's initiatives focused on relationship building with and support of our military and defense installations and the communities surrounding them.

HAMPTON ROADS GENERAL ASSEMBLY DELEGATION

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At Bon Secours, moments of **good help** happen every day ...

With convenient locations throughout Hampton Roads, Bon Secours brings together a network of hospitals, primary care practices, ambulatory care sites and continuing care facilities to provide high-quality, award-winning care.

Visit us at [BonSecours.com](http://BonSecours.com) or call **757-889-2273 (CARE)** for information on our services and programs.
Make a difference in the Hampton Roads business Community
Join the Hampton Roads Business Political Action Committee

The HBizPAC supports and endorses incumbent state legislators and other candidates who support the Hampton Roads Chamber’s legislative agenda, promote free enterprise and pledge to make Virginia a better place in which to do business.

FOR MORE INFORMATION about the HBizPAC, call the Hampton Roads Chamber at 757-664-2572.